



Every Questionnaire. Solved

By Fifth Axiom

## INTRODUCTION

# RequestFX by Fifth Axiom

- **Fifth Axiom** is a Slovenia-based **AI company** focused on automating complex business workflows.
- **RequestFX** is our AI platform that **solves** RFPs, RFIs, security questionnaires, due-diligence forms, and other **assessments**.
- Used by **mid-sized B2B companies** to cut hours of manual work and accelerate sales + compliance cycles.
- Fully **GDPR-compliant**, EU-hosted infrastructure, enterprise-grade security.



## THE PROBLEM

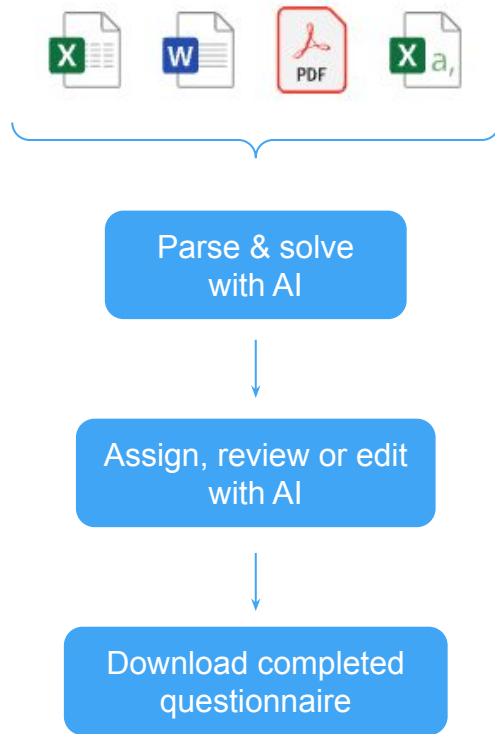
# The Hidden Tax of B2B Questionnaires

- Companies face a **constant stream of vendor questionnaires** across sales, security, procurement, compliance.
- They are **repetitive, time-consuming, and error-prone** — often 50–300 questions per document.
- **Teams lose hours** every week searching for answers scattered across docs, wikis, past RFPs, and tribal knowledge.
- Slow responses mean **lost deals**, and **operational bottlenecks**.



# AI-Driven Document Understanding + Knowledge Retrieval

- ✓ **Multi-format ingestion (Excel, Word, PDFs):** system extracts question sets automatically using AI.
- ✓ **AI automatically solves questions** using the company's knowledge base, provides **citations**, and generates a **quality score** to assess reliability.
- ✓ **Team collaboration:** share questionnaires, assign questions, review answers together, and discuss directly in-context with built-in chat.
- ✓ **Tracking & control:** deadlines, smart notifications, and real-time progress tracking to keep the entire process on schedule.



# What Building an AI Automation Platform Taught Us

- **Good AI isn't enough** — customers need speed, predictability, and zero-setup onboarding.
- The **real bottleneck is knowledge organization**, not model quality.
- Handling documents at scale is a harder engineering problem than generating answers.
- Enterprises trust tools that are explainable, auditable, and data-secure — not black boxes.
- **Extracting structure** from the **chaos** unlocks an entire layer of capabilities — and that's where the real **value explodes** for the user.

The screenshot displays the RequestFX AI Automation Platform interface. On the left, a sidebar contains navigation links: 'Requests', 'Open Requests' (with sub-items for Microsoft Q1 Materials Tender and Google Q1 Suppliers Tender), 'Tools' (with 'Instant Answers'), 'Knowledge Base' (with 'Documents'), 'Settings' (with 'Company & Team'), and 'Account'. The main area shows a table of requests and answers. At the top right, a summary bar indicates 14 Total, 3 In review, and 11 Completed items. Below this, a table lists requests with columns for Question, Answer, Citations, Review Status, Assignee, and Actions. The first request is 'Do you have a formal Information Security Policy...' with a 'Completed' status and assignee Adam Smith. The second is 'Are you compliant with any recognized security standards...' with a 'Completed' status and assignee Adam Smith. The third is 'How do you manage and enforce access controls...' with a 'In review' status and assignee Paul Dirac. The bottom right shows 'Items per page: 10' and '1-10 of 14'.

Question	Answer	Citations	Review Status	Assignee	Actions
Do you have a formal Information Security Policy, and can you provide a copy or summary?	Answers: Yes, we have a formal Information Security Policy. Its purpose is to protect our information assets from all threats, ensure business continuity, and minimize business damage by outlining our commitments to confidentiality, integrity, availability, legal compliance, continuous risk management, and ongoing staff awareness. Answered Fully	Information Security Policy Information Security Standard	Completed	Adam Smith Sales Manager	[Edit] [Share] [Checkmark]
Are you compliant with any recognized security standards (e.g., ISO 27001, SOC 2, NIST, CIS)?	Answers: Our information security management system and associated policies are structured in accordance with the ISO 27001 standard. We conduct regular independent reviews and certification audits through an accredited certification body to ensure ongoing compliance. Answered Partially	Information Security Standard Compliance	Completed	Adam Smith Sales Manager	[Edit] [Share] [Checkmark]
How do you manage and enforce access controls (e.g., least privilege, role-based access, MFA)?	Answers: We manage and enforce access controls through a formal process centered on the principle of least privilege, ensuring that access to systems and network services is granted only when absolutely necessary for business activities. Multi-factor authentication (2FA) is enforced for all employee Google accounts, which are required for accessing most services. Access rights are determined by the IT lead in cooperation with asset owners, and privileged access is restricted and reviewed every six months. Answered Fully	Information Security Standard	In review	Paul Dirac Sales Manager	[Edit] [Share] [Checkmark]

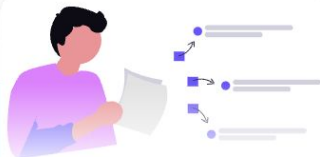




Thank you

Visit [requestfx.com](https://requestfx.com) for more info.

Use promo code **SLAIF25** for 30% discount.



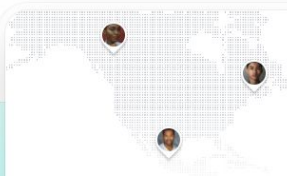
#### RFP AUTOMATION

Upload questionnaires in any format and generate answers with the help of AI in minutes.

##### Key capabilities:

- + Intelligent questionnaire intake
- + Grounded AI responses
- + Export to original format

[Learn more](#)



#### TEAM COLLABORATION

Collaborate seamlessly on questionnaire responses, bringing all stakeholders together to work as one unified team.

##### Key capabilities:

- + Share questionnaires seamlessly
- + Assign and review as a team
- + In-context chat

[Learn more](#)



#### TRACKING & CONTROL

Keep every questionnaire on schedule and under control, with full visibility into progress, ownership, and deadlines.

##### Key capabilities:

- + Deadline management
- + Smart notifications
- + Progress tracking

[Learn more](#)