RequestFX

Every Questionnaire. Solved

By Fifth Axiom

INTRODUCTION

RequestFX by Fifth Axiom

- **Fifth Axiom** is a Slovenia-based **AI company** focused on automating complex business workflows.
- **RequestFX** is our AI platform that **solves** RFPs, RFIs, security questionnaires, due-diligence forms, and other **assesments**.
- Used by **mid-sized B2B companies** to cut hours of manual work and accelerate sales + compliance cycles.
- Fully **GDPR-compliant**, EU-hosted infrastructure, enterprise-grade security.

THE PROBLEM

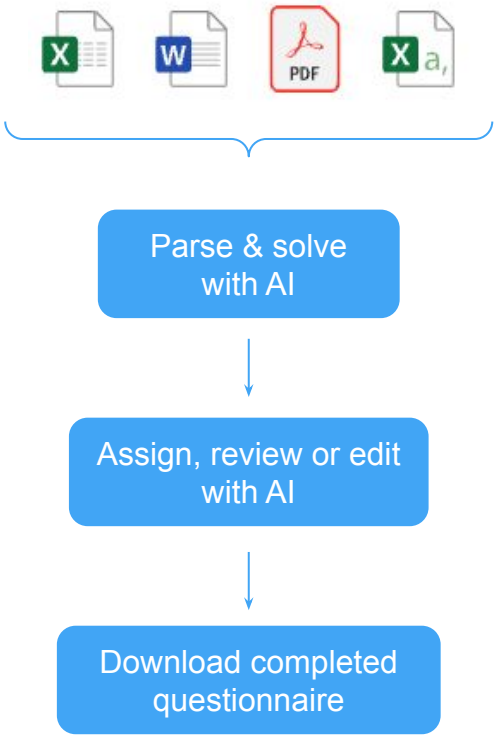
The Hidden Tax of B2B Questionnaires

- Companies face a **constant stream of vendor questionnaires** across sales, security, procurement, compliance.
- They are **repetitive, time-consuming, and error-prone** — often 50–300 questions per document.
- **Teams lose hours** every week searching for answers scattered across docs, wikis, past RFPs, and tribal knowledge.
- Slow responses mean **lost deals**, and **operational bottlenecks**.

THE SOLUTION

AI-Driven Document Understanding + Knowledge Retrieval

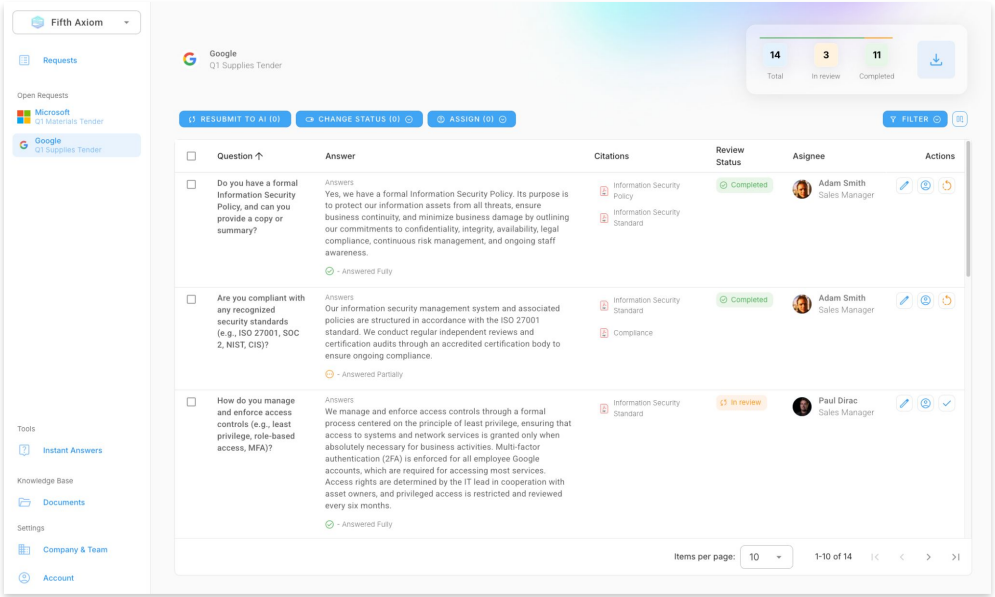
- **Multi-format ingestion (Excel, Word, PDFs)**: system extracts question sets automatically using AI.
- **AI automatically solves questions** using the company's knowledge base, provides **citations**, and generates a **quality score** to assess reliability.
- **Team collaboration:** share questionnaires, assign questions, review answers together, and discuss directly in-context with built-in chat.
- **Tracking & control:** deadlines, smart notifications, and real-time progress tracking to keep the entire process on schedule.



LEARNINGS

What Building an AI Automation Platform Taught Us

- **Good AI isn't enough** — customers need speed, predictability, and zero-setup onboarding.
- The **real bottleneck** is **knowledge organization**, not model quality.
- Handling documents at scale is a harder engineering problem than generating answers.
- Enterprises trust tools that are explainable, auditable, and data-secure — not black boxes.
- **Extracting structure** from the **chaos** unlocks an entire layer of capabilities — and that's where the real **value explodes** for the user.



RequestFX

Thank you

Visit requestfx.com for more info.

Use promo code SLAIF25 for 30% discount.

RFP AUTOMATION

Upload questionnaires in any format and generate answers with the help of AI in minutes.

Key capabilities:

- Intelligent questionnaire intake
- Grounded AI responses
- Export to original format

Learn more

TEAM COLLABORATION

Collaborate seamlessly on questionnaire responses, bringing all stakeholders together to work as one unified team.

Key capabilities:

- Share questionnaires seamlessly
- Assign and review as a team
- In-context chat

Learn more

TRACKING & CONTROL

Keep every questionnaire on schedule and under control, with full visibility into progress, ownership, and deadlines.

Key capabilities:

- Deadline management
- Smart notifications
- Progress tracking

Learn more